

Tour de Table

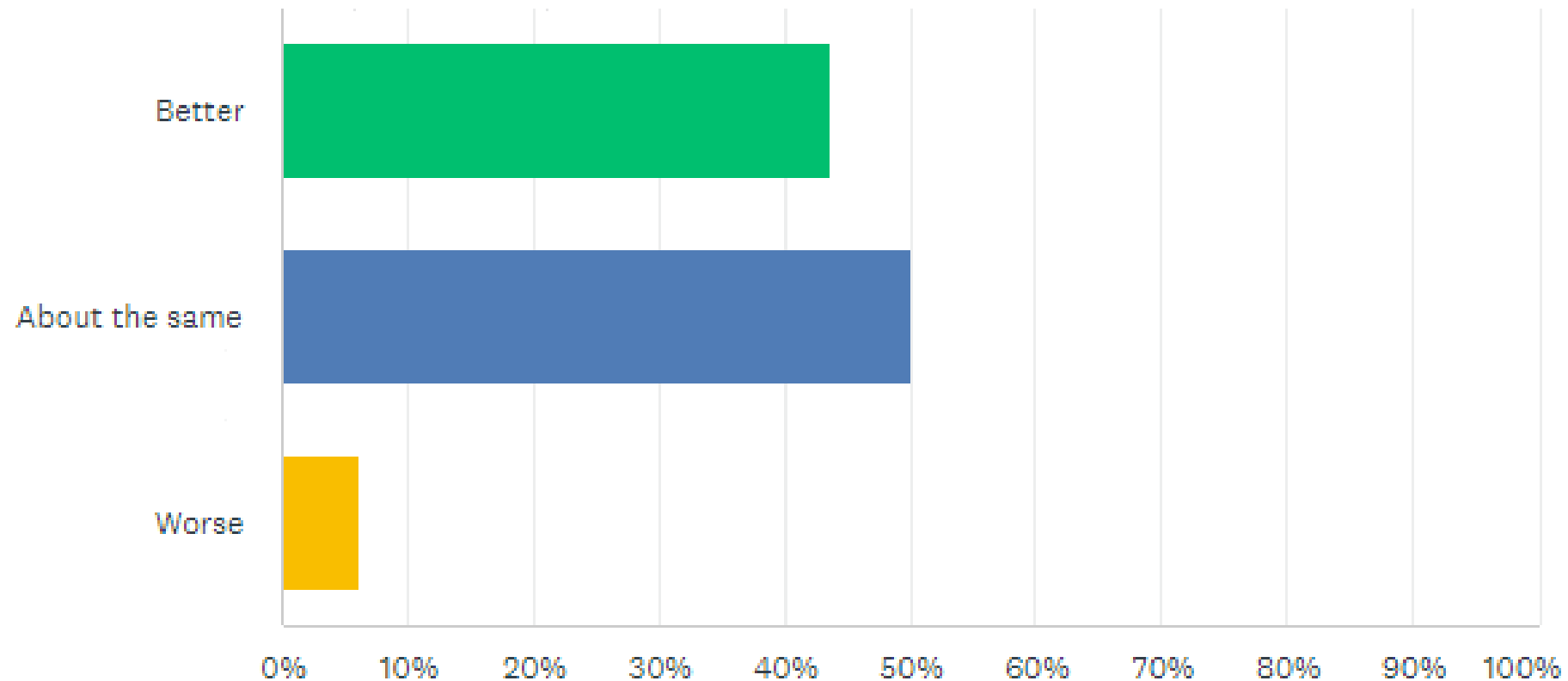
2021-2022

<https://it.surveymonkey.com/r/TTM9Y67>

Association and Country

•Answered: 16

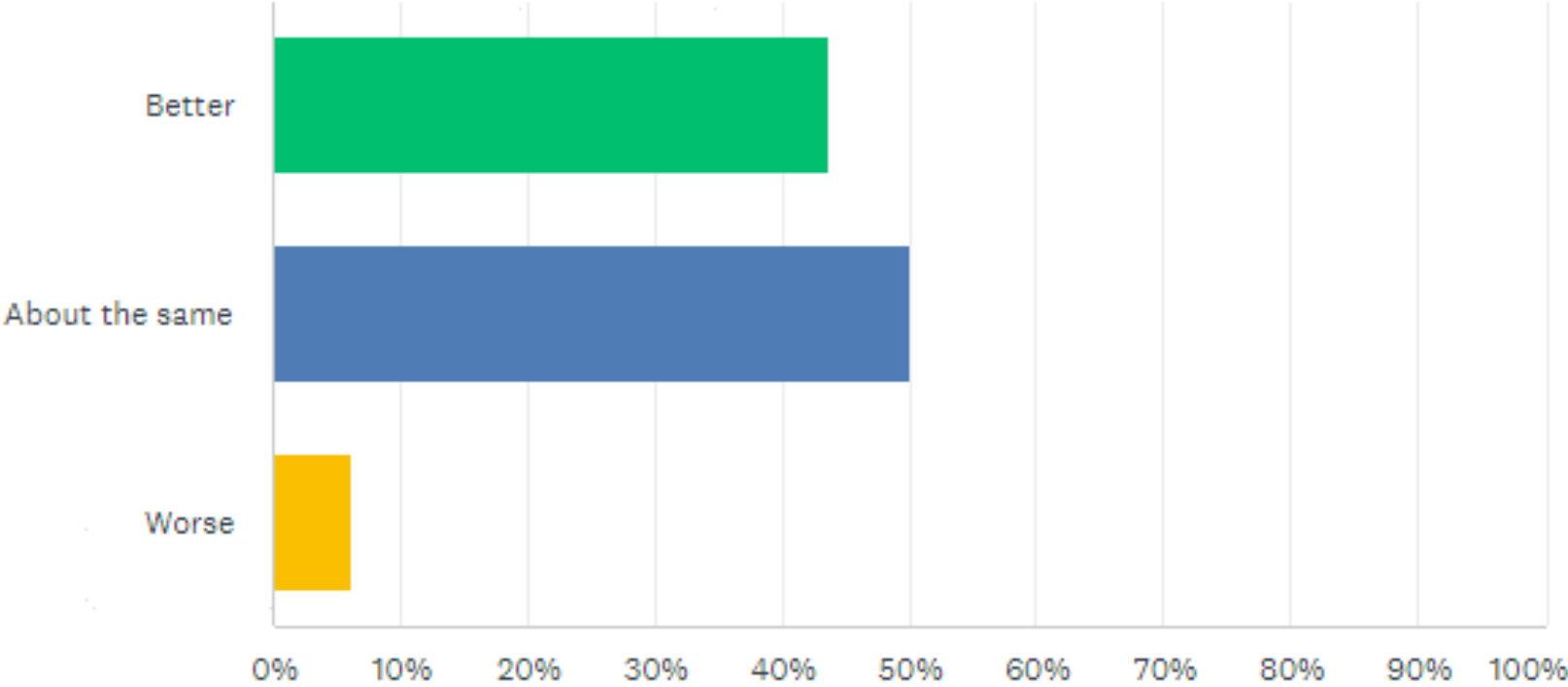
Your general business In the past few months



Comments(6)

- Members are in generally positive about business in the past and future (Netherland)
- Better after end of covid restrictions (Cech Rep)
- all installing companies are overloaded (Finland)
- Members are all reporting that they are busy but supply issues from Far East are causing some issues. Electronics and printed circuit boards being quoted as June 2023 delivery in some cases! (UK)
- Installation companies have lot of work after the COVID19 but we lack we have a significant lack of qualified professionals. The amendment of our legislation to promote dual professional training comes too late (CNI Spain)
- We have been working very well this year recovering the lose of 2020 (Italy)

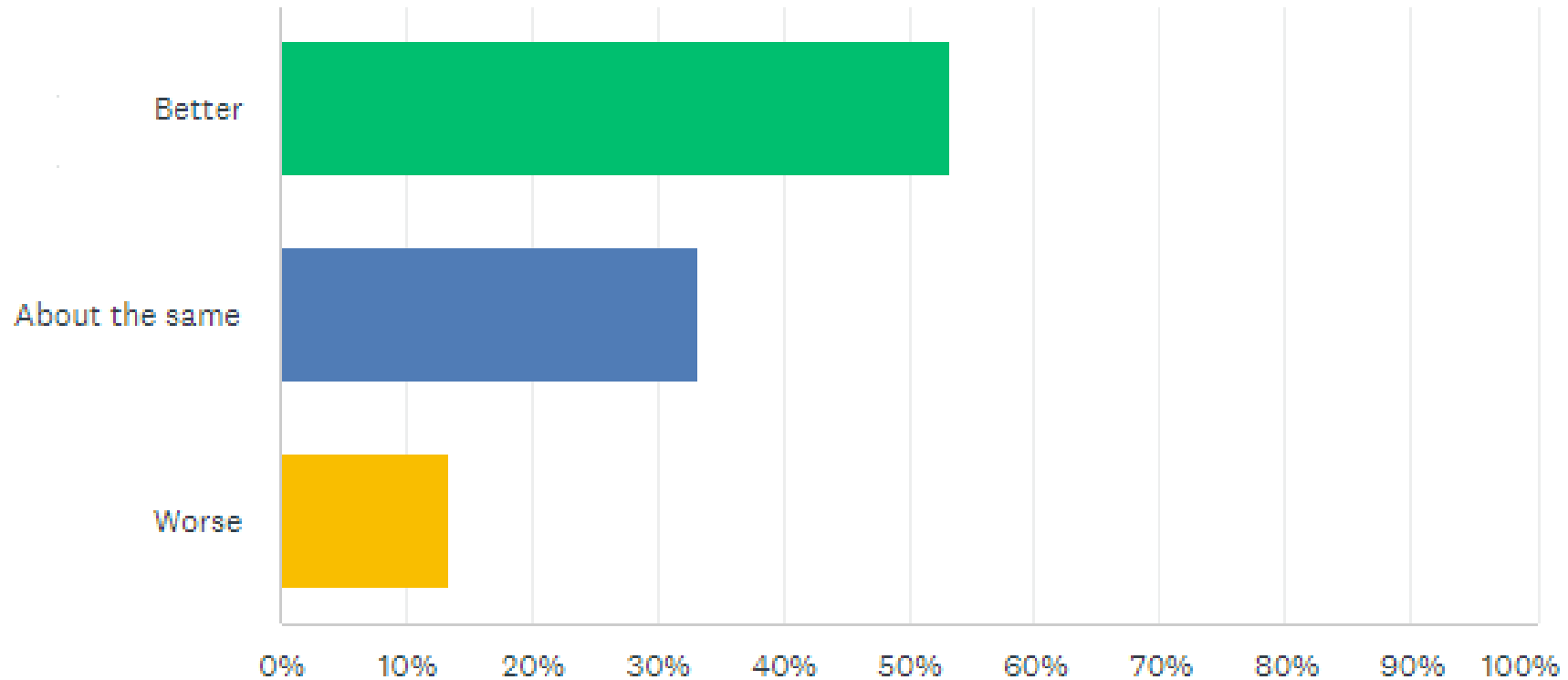
Your general business Your feeling for the coming months:



Comments(3)

- workload seem to be quite even till the next summer (Finland)
- European Next generation financial help will move the rehabilitation sector and in particular it will affect thermal installations and increase the installation of heat pumps (Spain)
- As everyone wish the pandemic should be over. (Italy)

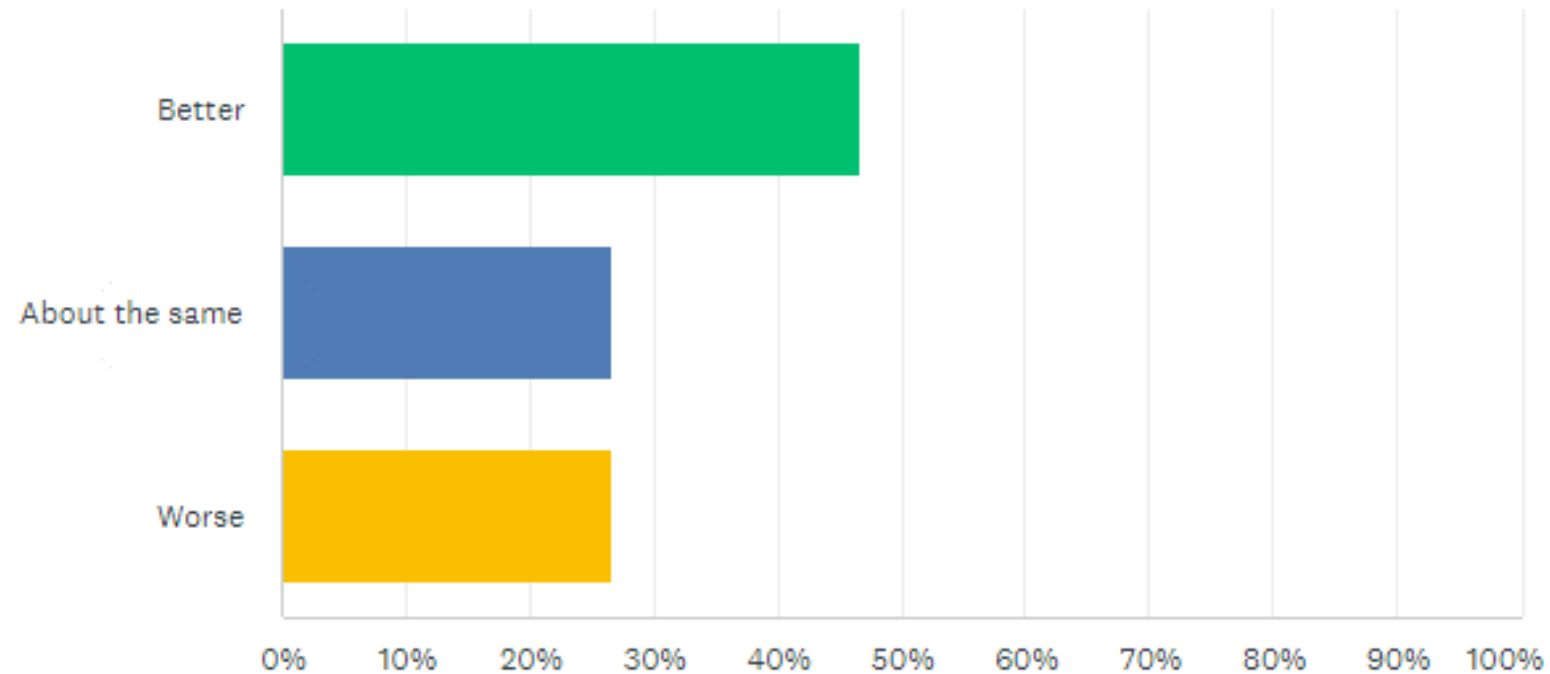
The Air conditioning and Heat Pumps market in your country In the past few months:



Comments(2)

-
- market could grow but there is a lack of workers (Cech Rep)
 - too much work for everyone (Finland)
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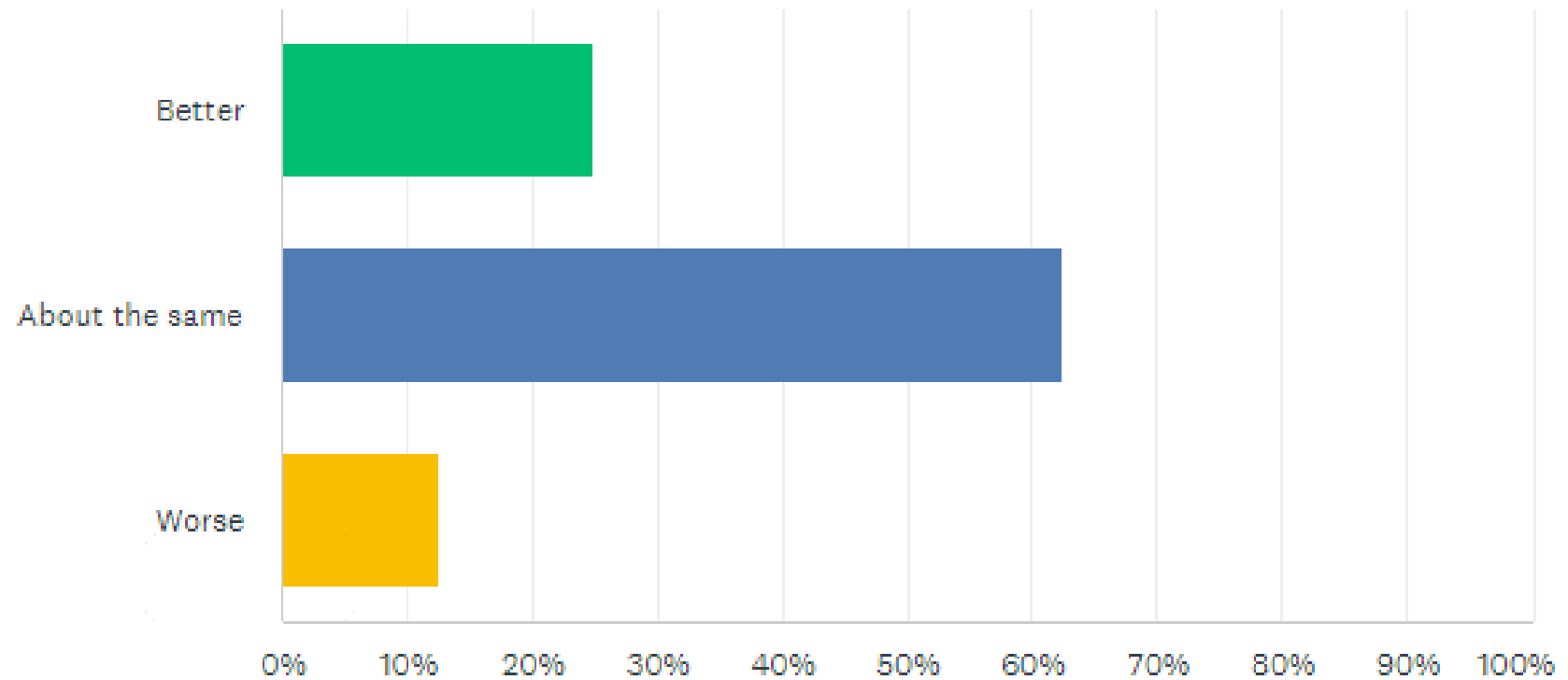
The Air conditioning and Heat Pumps market in your country Your feeling for the coming months:



Comments(4)

- no workers, inflation, growing prices of energy and resources (Cech Rep)
- no decrease expected, no room for increase in workload (Finland)
- Problems getting components and equipment, but expecting increased demand because of high electricity prices.(Norway)
- Lets hope the increase in prices of the materials not affect the market with long waiting lists (Italy)

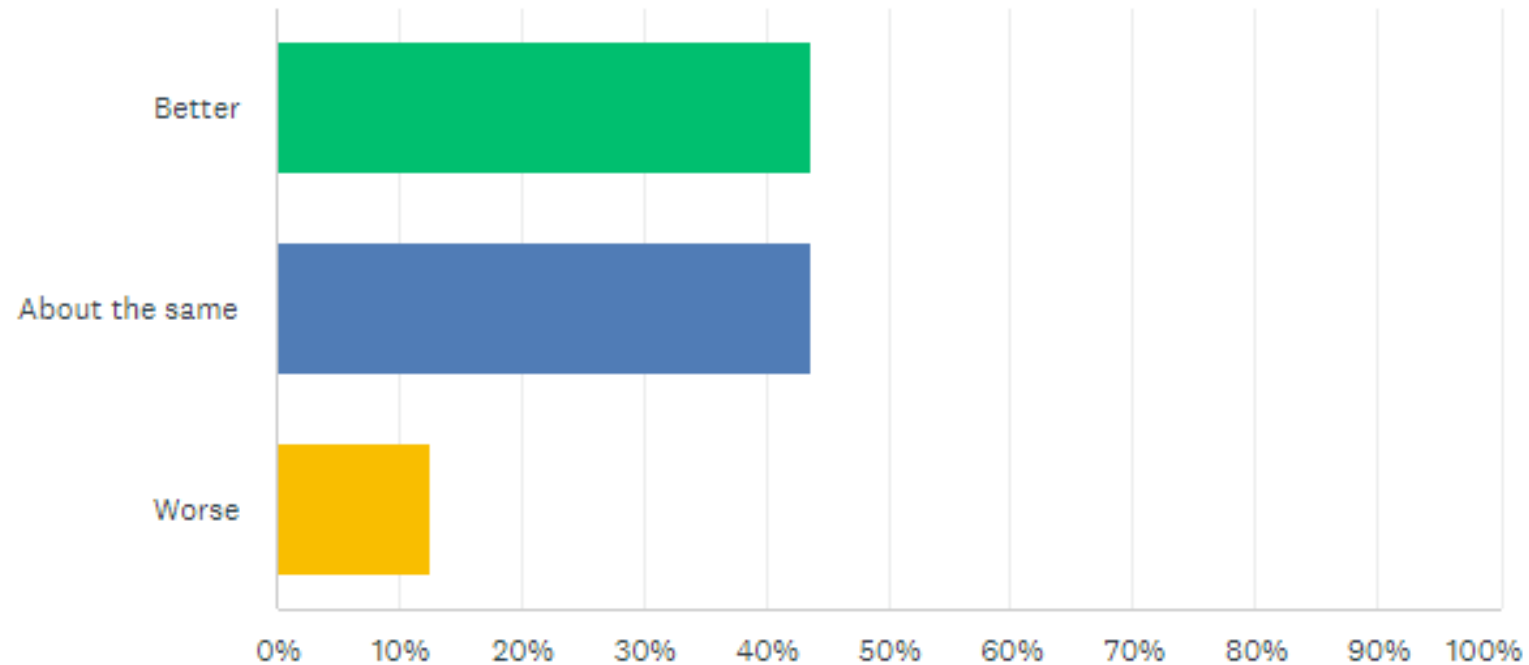
The Commercial and Industrial Refrigeration market in your country in the past few month:



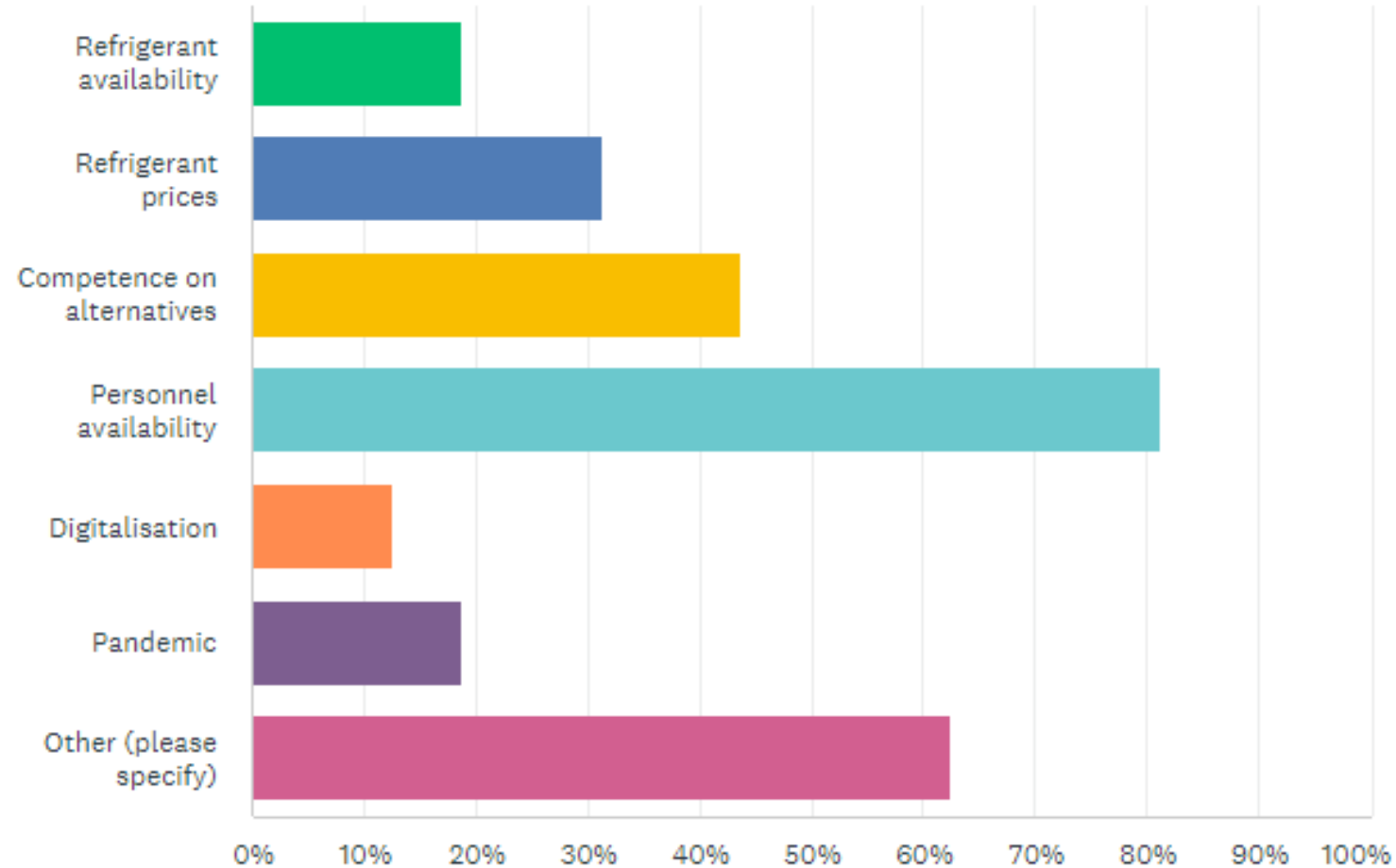
Comments(1)

- Several buildings have closed due to COVID pandemic and there were no maintenance work (Spain)

The Commercial and Industrial Refrigeration market in your country Your feeling for the coming months:



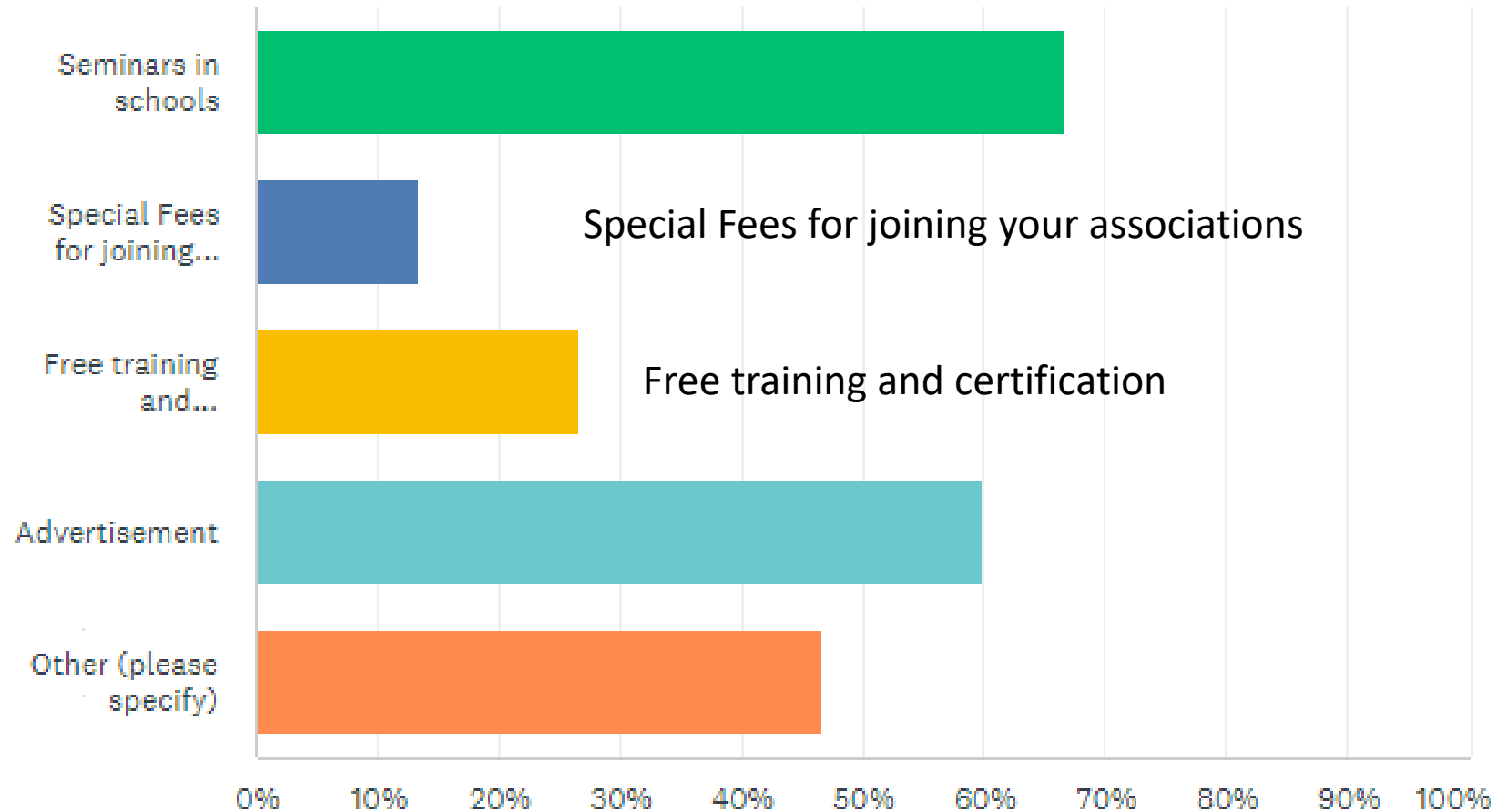
Current / upcoming challenges for our industry (possible to tick several boxes)



Other (please specify)

- PFAS (Netherlands)
- Materials & Components Availability / Pricing (Ireland)
- Raws, equipment and components availability (Portugal)
- availability of components and equipment is a problem already (Finland)
- Shortage of equipment, especially control systems (Norway)
- Global silicon crisis causing delay in electronic components is affecting supply chain and may cause delays in roll out of IoT tech. Skilled labour shortage is always a concern. Regulatory uncertainty isn't helping - getting certainty about where we are going would be useful. (UK)
- slowdown of investments
- availability of HFO in the future (Germany VDKF)
- finding and retaining suitable personnel the delivery of products and parts the bad weather this summer (Belgium)
- Material Costs increase (Italy)

How do you attract young technicians to join our sector?



Other (please specify)

- We set up partnerships with 40 technical secondary schools (students 12-16 years), we are training their teachers, facilitate their classrooms, and developed teaching materials (Netherlands)
- Very important issue because there is a lack of knowledge among young people about career opportunities in this sector (Portugal)
- direct contact to schools & teachers of 9th grade (15-16 years old) (Finland)
- Increase number of schools (Norway)
- Social media. STEM Ambassadors visiting schools. It isn't just attracting them that's the issue though - it's also retaining them! (UK)
- Permanent contact with Training centers teachers, giving them useful information and technical documents or spreadsheets; supporting social networks campaigns (Spain)
- Dual and school system, vocational training, Euroskills